

Everything you need to know about your Real Estate Market Today!

Compliments of:

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SnapStats[®]

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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	3	0	NA
900,001 - 1,000,000	8	2	25%
1,000,001 - 1,250,000	23	7	30%
1,250,001 - 1,500,000	137	35	26%
1,500,001 - 1,750,000	147	37	25%
1,750,001 - 2,000,000	141	17	12%
2,000,001 - 2,250,000	65	5	8%
2,250,001 - 2,500,000	73	6	8%
2,500,001 - 2,750,000	30	1	3%
2,750,001 - 3,000,000	35	0	NA
3,000,001 - 3,500,000	15	0	NA
3,500,001 - 4,000,000	10	0	NA
4,000,001 - 4,500,000	3	0	NA
4,500,001 - 5,000,000	5	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	10	0	NA
6,000,001 - 6,500,000	3	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	710	110	15%

2 Bedrooms & Less	19	2	11%
3 to 4 Bedrooms	219	32	15%
5 to 6 Bedrooms	228	43	19%
7 Bedrooms & More	244	33	14%
TOTAL*	710	110	15%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	50	6	12%
Bolivar Heights	53	12	23%
Bridgeview	16	1	6%
Cedar Hills	37	13	35%
East Newton	66	8	12%
Fleetwood Tynehead	86	17	20%
Fraser Heights	52	10	19%
Guildford	36	7	19%
Panorama Ridge	66	7	11%
Port Kells	2	0	NA
Queen Mary Park	38	9	24%
Royal Heights	16	1	6%
Sullivan Station	65	3	5%
West Newton	84	11	13%
Whalley	43	5	12%
TOTAL*	710	110	15%

SnapStats®	February	March	Variance
Inventory	670	710	6%
Solds	96	110	15%
Sale Price	\$1,475,000	\$1,550,000	5%
Sale Price SQFT	\$572	\$569	-1%
Sale to List Price Ratio	98%	100%	2%
Days on Market	13	14	8%

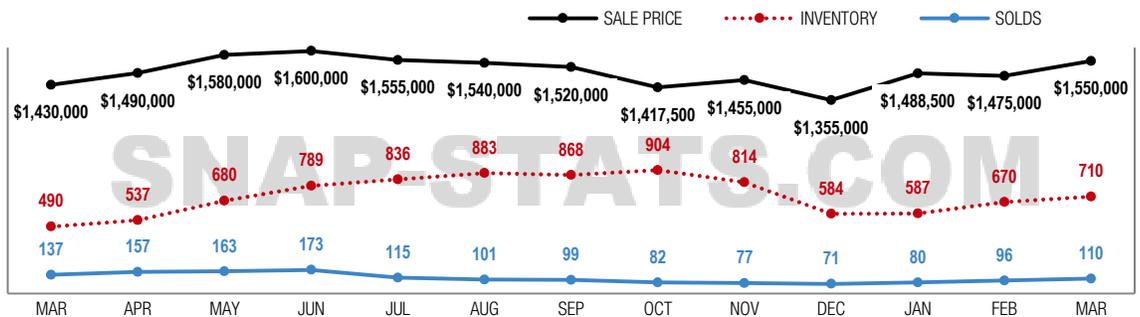
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY DETACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 30% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Bridgeview, Royal Heights, Sullivan Station and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Cedar Hills and 5 to 6 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	10	3	30%
300,001 – 400,000	37	8	22%
400,001 – 500,000	152	51	34%
500,001 – 600,000	212	46	22%
600,001 – 700,000	173	49	28%
700,001 – 800,000	114	35	31%
800,001 – 900,000	106	25	24%
900,001 – 1,000,000	92	27	29%
1,000,001 – 1,250,000	70	15	21%
1,250,001 – 1,500,000	6	1	17%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	973	260	27%

0 to 1 Bedroom	284	62	22%
2 Bedrooms	376	104	28%
3 Bedrooms	179	69	39%
4 Bedrooms & Greater	134	25	19%
TOTAL*	973	260	27%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Bear Creek Green Timbers	15	8	53%
Bolivar Heights	12	1	8%
Bridgeview	2	1	50%
Cedar Hills	8	0	NA
East Newton	64	19	30%
Fleetwood Tynehead	77	27	35%
Fraser Heights	13	4	31%
Guildford	75	33	44%
Panorama Ridge	34	12	35%
Port Kells	0	0	NA
Queen Mary Park	62	17	27%
Royal Heights	3	0	NA
Sullivan Station	72	27	38%
West Newton	84	18	21%
Whalley	452	93	21%
TOTAL*	973	260	27%

SnapStats®	February	March	Variance
Inventory	926	973	5%
Solds	238	260	9%
Sale Price	\$600,000	\$646,250	8%
Sale Price SQFT	\$662	\$623	-6%
Sale to List Price Ratio	100%	100%	0%
Days on Market	13	13	0%

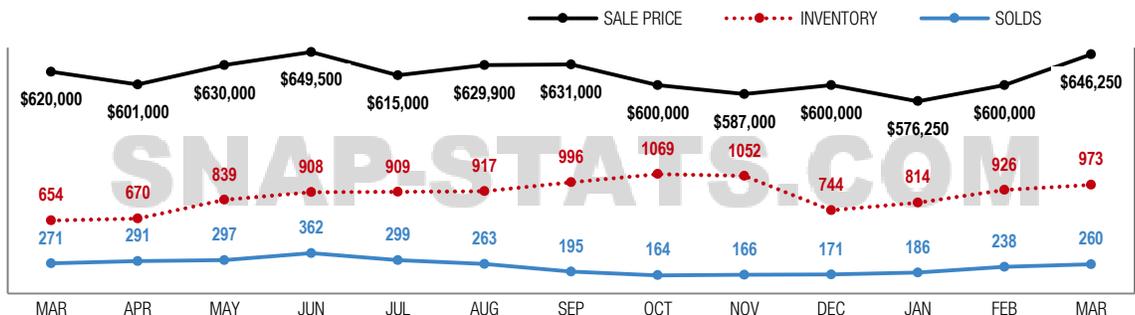
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$400,000 to \$500,000 with average 34% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Bolivar Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Guildford and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	1	50%
1,250,001 - 1,500,000	26	10	38%
1,500,001 - 1,750,000	46	25	54%
1,750,001 - 2,000,000	62	8	13%
2,000,001 - 2,250,000	30	7	23%
2,250,001 - 2,500,000	34	4	12%
2,500,001 - 2,750,000	23	4	17%
2,750,001 - 3,000,000	24	4	17%
3,000,001 - 3,500,000	33	0	NA
3,500,001 - 4,000,000	25	1	4%
4,000,001 - 4,500,000	10	1	10%
4,500,001 - 5,000,000	13	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	10	0	NA
6,000,001 - 6,500,000	2	0	NA
6,500,001 - 7,000,000	1	1	100%
7,000,001 & Greater	7	0	NA
TOTAL*	348	66	19%

2 Bedrooms & Less	16	4	25%
3 to 4 Bedrooms	150	38	25%
5 to 6 Bedrooms	137	22	16%
7 Bedrooms & More	45	2	4%
TOTAL*	348	66	19%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	50	15	30%
Elgin Chantrell	32	3	9%
Grandview	51	8	16%
Hazelmere	2	0	NA
King George Corridor	50	11	22%
Morgan Creek	18	4	22%
Pacific Douglas	31	4	13%
Sunnyside Park	31	13	42%
White Rock	83	8	10%
TOTAL*	348	66	19%

SnapStats®	February	March	Variance
Inventory	308	348	13%
Solds	56	66	18%
Sale Price	\$1,807,500	\$1,743,000	-4%
Sale Price SQFT	\$623	\$620	0%
Sale to List Price Ratio	97%	97%	0%
Days on Market	15	10	-33%

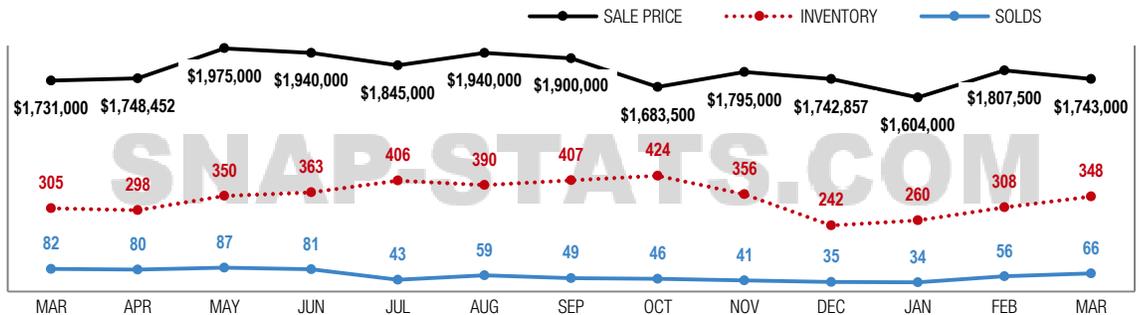
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK DETACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 54% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$3.5 mil to \$4 mil, Elgin Chantrell, White Rock and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunnyside Park and up to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	2	100%
400,001 – 500,000	14	4	29%
500,001 – 600,000	38	11	29%
600,001 – 700,000	48	14	29%
700,001 – 800,000	41	16	39%
800,001 – 900,000	47	21	45%
900,001 – 1,000,000	41	21	51%
1,000,001 – 1,250,000	63	26	41%
1,250,001 – 1,500,000	36	13	36%
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	2	1	50%
4,000,001 & Greater	1	0	NA
TOTAL*	354	129	36%

0 to 1 Bedroom	36	11	31%
2 Bedrooms	195	63	32%
3 Bedrooms	76	34	45%
4 Bedrooms & Greater	47	21	45%
TOTAL*	354	129	36%

SnapStats®	February	March	Variance
Inventory	336	354	5%
Solds	113	129	14%
Sale Price	\$788,000	\$887,000	13%
Sale Price SQFT	\$659	\$657	0%
Sale to List Price Ratio	99%	99%	0%
Days on Market	10	14	40%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

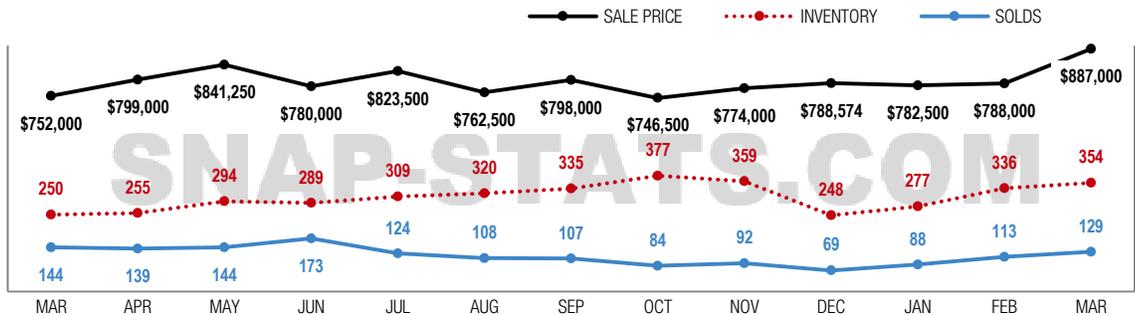
SnapStats®	Inventory	Sales	Sales Ratio
Crescent Beach Ocean Park	3	1	33%
Elgin Chantrell	11	2	18%
Grandview	79	37	47%
Hazelmere	0	0	NA
King George Corridor	63	26	41%
Morgan Creek	15	6	40%
Pacific Douglas	18	8	44%
Sunnyside Park	24	12	50%
White Rock	141	37	26%
TOTAL*	354	129	36%

Market Summary

- Market Type Indicator **S SURREY WHITE ROCK ATTACHED**: Sellers Market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$700,000, Elgin Chantrell and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Grandview, Sunnyside Park and minimum 3 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	4	200%*
1,250,001 – 1,500,000	43	24	56%
1,500,001 – 1,750,000	43	9	21%
1,750,001 – 2,000,000	25	1	4%
2,000,001 – 2,250,000	7	0	NA
2,250,001 – 2,500,000	7	1	14%
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	5	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	136	39	29%

2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	45	28	62%
5 to 6 Bedrooms	65	10	15%
7 Bedrooms & More	23	1	4%
TOTAL*	136	39	29%

SnapStats®	February	March	Variance
Inventory	132	136	3%
Solds	29	39	34%
Sale Price	\$1,450,000	\$1,450,000	0%
Sale Price SQFT	\$560	\$619	11%
Sale to List Price Ratio	99%	100%	1%
Days on Market	13	9	-31%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	35	12	34%
Nordel	35	11	31%
Scottsdale	43	4	9%
Sunshine Hills Woods	23	12	52%
TOTAL*	136	39	29%

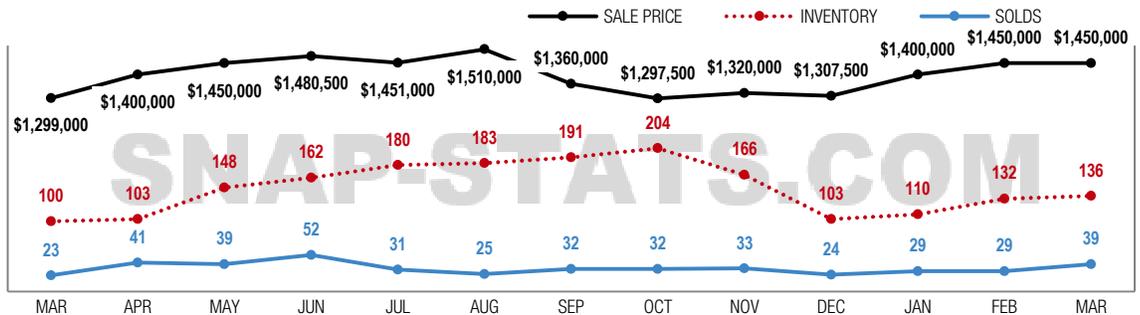
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 56% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Scottsdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	1	50%
400,001 – 500,000	6	1	17%
500,001 – 600,000	14	1	7%
600,001 – 700,000	11	7	64%
700,001 – 800,000	3	1	33%
800,001 – 900,000	4	1	25%
900,001 – 1,000,000	9	2	22%
1,000,001 – 1,250,000	2	4	200%*
1,250,001 – 1,500,000	2	2	100%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	53	20	38%

0 to 1 Bedroom	15	3	20%
2 Bedrooms	20	6	30%
3 Bedrooms	14	6	43%
4 Bedrooms & Greater	4	5	125%*
TOTAL*	53	20	38%

SnapStats®	February	March	Variance
Inventory	46	53	15%
Solds	7	20	186%
Sale Price	\$655,000	\$725,000	11%
Sale Price SQFT	\$561	\$528	-6%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	15	7	-53%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Annieville	14	1	7%
Nordel	8	11	138%*
Scottsdale	18	8	44%
Sunshine Hills Woods	13	0	NA
TOTAL*	53	20	38%

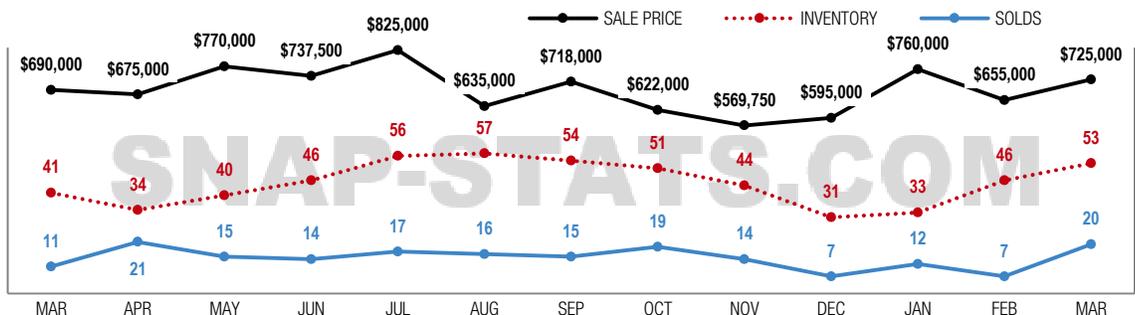
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Annieville and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	42	19	45%
1,500,001 - 1,750,000	43	11	26%
1,750,001 - 2,000,000	14	5	36%
2,000,001 - 2,250,000	7	3	43%
2,250,001 - 2,500,000	9	1	11%
2,500,001 - 2,750,000	3	0	NA
2,750,001 - 3,000,000	6	0	NA
3,000,001 - 3,500,000	3	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	132	43	33%

2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	49	23	47%
5 to 6 Bedrooms	50	15	30%
7 Bedrooms & More	30	5	17%
TOTAL*	132	43	33%

SnapStats®	February	March	Variance
Inventory	116	132	14%
Solds	37	43	16%
Sale Price	\$1,450,000	\$1,480,000	2%
Sale Price SQFT	\$527	\$559	6%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	10	8	-20%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Clayton	35	7	20%
Cloverdale	95	36	38%
Serpentine	2	0	NA
TOTAL*	132	43	33%

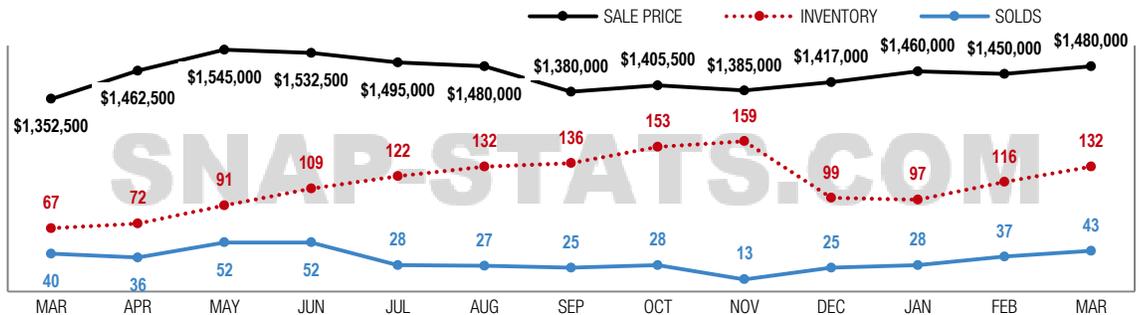
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers Market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 45% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Clayton and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 3 to 4 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	6	4	67%
500,001 – 600,000	9	8	89%
600,001 – 700,000	7	7	100%
700,001 – 800,000	14	7	50%
800,001 – 900,000	29	17	59%
900,001 – 1,000,000	22	10	45%
1,000,001 – 1,250,000	4	1	25%
1,250,001 – 1,500,000	0	1	NA*
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	91	56	62%

0 to 1 Bedroom	10	8	80%
2 Bedrooms	24	19	79%
3 Bedrooms	46	20	43%
4 Bedrooms & Greater	11	9	82%
TOTAL*	91	56	62%

SnapStats®	February	March	Variance
Inventory	71	91	28%
Solds	47	56	19%
Sale Price	\$788,888	\$810,000	3%
Sale Price SQFT	\$632	\$610	-3%
Sale to List Price Ratio	99%	100%	1%
Days on Market	13	8	-38%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Clayton	58	31	53%
Cloverdale	33	25	76%
Serpentine	0	0	NA
TOTAL*	91	56	62%

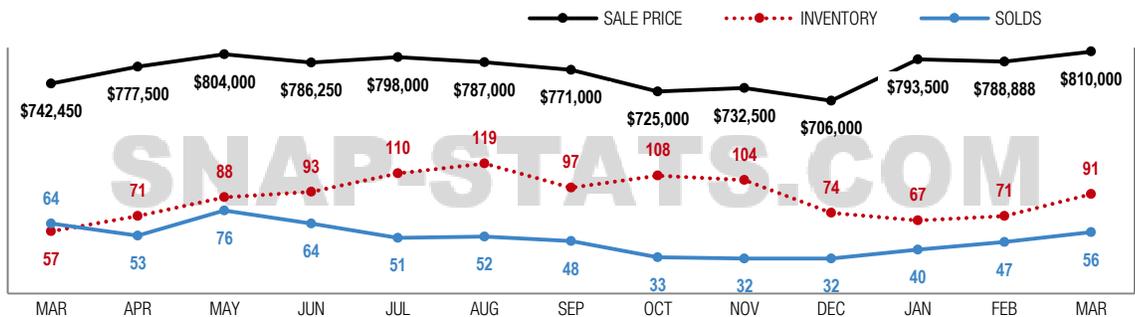
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers Market at 62% Sales Ratio average (6.2 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$500,000 to \$600,000 with average 89% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Clayton and 3 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	16	11	69%
1,250,001 – 1,500,000	66	32	48%
1,500,001 – 1,750,000	63	22	35%
1,750,001 – 2,000,000	53	9	17%
2,000,001 – 2,250,000	16	5	31%
2,250,001 – 2,500,000	22	2	9%
2,500,001 – 2,750,000	21	0	NA
2,750,001 – 3,000,000	20	4	20%
3,000,001 – 3,500,000	8	0	NA
3,500,001 – 4,000,000	13	0	NA
4,000,001 – 4,500,000	2	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	310	86	28%

2 Bedrooms & Less	15	1	7%
3 to 4 Bedrooms	132	44	33%
5 to 6 Bedrooms	115	34	30%
7 Bedrooms & More	48	7	15%
TOTAL*	310	86	28%

SnapStats®	February	March	Variance
Inventory	262	310	18%
Solds	77	86	12%
Sale Price	\$1,520,000	\$1,500,000	-1%
Sale Price SQFT	\$572	\$585	2%
Sale to List Price Ratio	96%	100%	4%
Days on Market	15	7	-53%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community DETACHED HOUSES

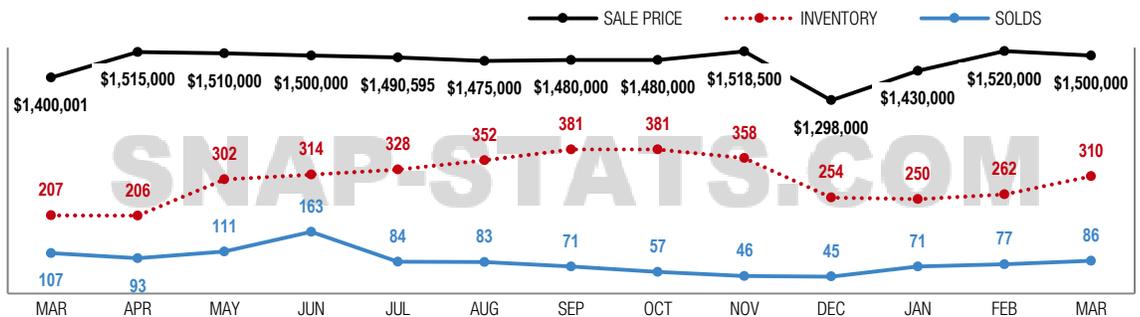
SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	24	11	46%
Brookwood	60	8	13%
Campbell Valley	7	1	14%
County Line Glen Valley	0	0	NA
Fort Langley	18	5	28%
Langley City	62	9	15%
Murrayville	20	11	55%
Otter District	2	1	50%
Salmon River	14	2	14%
Walnut Grove	22	19	86%
Willoughby Heights	81	19	23%
TOTAL*	310	86	28%

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Brookwood, Langley City, Salmon River and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Walnut Grove and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	4	200%*
400,001 – 500,000	51	20	39%
500,001 – 600,000	80	42	53%
600,001 – 700,000	101	29	29%
700,001 – 800,000	75	23	31%
800,001 – 900,000	44	32	73%
900,001 – 1,000,000	36	17	47%
1,000,001 – 1,250,000	39	20	51%
1,250,001 – 1,500,000	4	3	75%
1,500,001 – 1,750,000	2	1	50%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	435	191	44%

0 to 1 Bedroom	101	30	30%
2 Bedrooms	186	88	47%
3 Bedrooms	101	49	49%
4 Bedrooms & Greater	47	24	51%
TOTAL*	435	191	44%

SnapStats®	February	March	Variance
Inventory	410	435	6%
Solds	169	191	13%
Sale Price	\$650,000	\$705,000	8%
Sale Price SQFT	\$619	\$585	-5%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	9	9	0%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Aldergrove	14	7	50%
Brookwood	1	0	NA
Campbell Valley	0	0	NA
County Line Glen Valley	0	0	NA
Fort Langley	6	1	17%
Langley City	130	54	42%
Murrayville	11	13	118%*
Otter District	0	0	NA
Salmon River	2	0	NA
Walnut Grove	26	24	92%
Willoughby Heights	245	92	38%
TOTAL*	435	191	44%

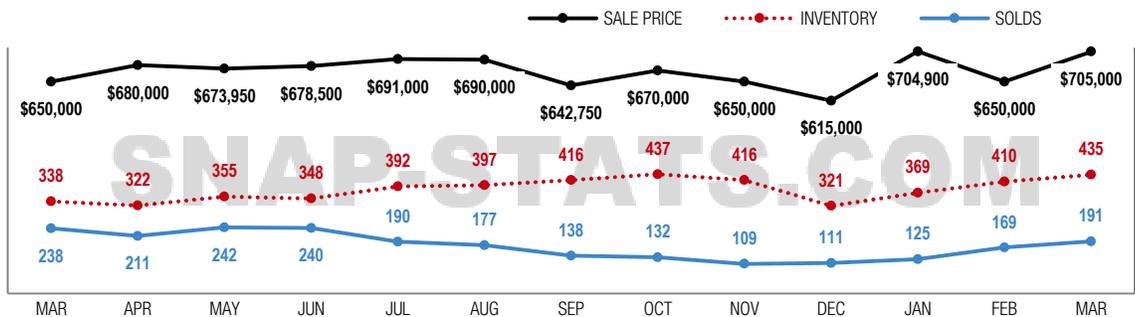
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Fort Langley and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville, Walnut Grove and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	4	1	25%
900,001 – 1,000,000	16	7	44%
1,000,001 – 1,250,000	98	31	32%
1,250,001 – 1,500,000	95	24	25%
1,500,001 – 1,750,000	38	3	8%
1,750,001 – 2,000,000	24	2	8%
2,000,001 – 2,250,000	9	0	NA
2,250,001 – 2,500,000	11	0	NA
2,500,001 – 2,750,000	5	0	NA
2,750,001 – 3,000,000	5	1	20%
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	307	69	22%

2 Bedrooms & Less	14	0	NA
3 to 4 Bedrooms	116	40	34%
5 to 6 Bedrooms	130	27	21%
7 Bedrooms & More	47	2	4%
TOTAL*	307	69	22%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	107	29	27%
Abbotsford West	86	17	20%
Aberdeen	15	6	40%
Bradner	2	0	NA
Central Abbotsford	67	14	21%
Matsqui	5	0	NA
Poplar	17	2	12%
Sumas Mountain	4	1	25%
Sumas Prairie	4	0	NA
TOTAL*	307	69	22%

SnapStats®	February	March	Variance
Inventory	255	307	20%
Solds	67	69	3%
Sale Price	\$1,125,000	\$1,189,700	6%
Sale Price SQFT	\$493	\$471	-4%
Sale to List Price Ratio	98%	99%	1%
Days on Market	12	9	-25%

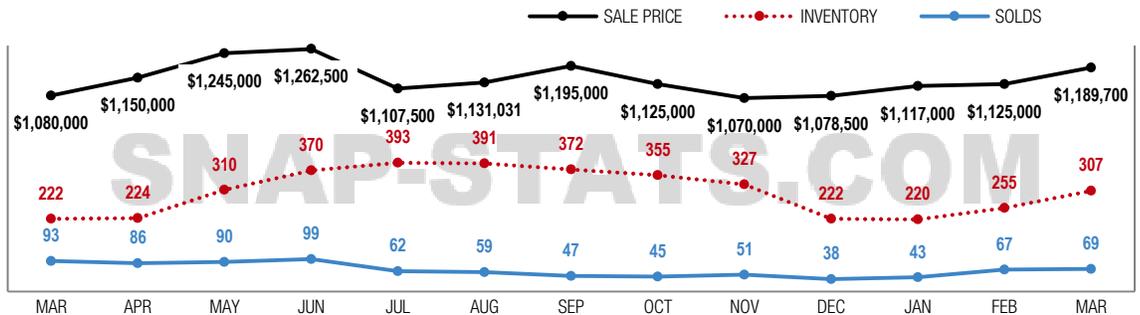
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers Market at 22% Sales Ratio average (2.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$900,000 to \$1 mil with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$2 mil, Poplar and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Aberdeen and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	4	100%
300,001 – 400,000	56	18	32%
400,001 – 500,000	58	30	52%
500,001 – 600,000	56	20	36%
600,001 – 700,000	42	14	33%
700,001 – 800,000	38	13	34%
800,001 – 900,000	27	10	37%
900,001 – 1,000,000	10	2	20%
1,000,001 – 1,250,000	5	4	80%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	297	115	39%

0 to 1 Bedroom	50	17	34%
2 Bedrooms	165	62	38%
3 Bedrooms	61	25	41%
4 Bedrooms & Greater	21	11	52%
TOTAL*	297	115	39%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Abbotsford East	34	17	50%
Abbotsford West	122	40	33%
Aberdeen	2	3	150%*
Bradner	0	0	NA
Central Abbotsford	125	48	38%
Matsqui	1	0	NA
Poplar	12	6	50%
Sumas Mountain	1	1	100%
Sumas Prairie	0	0	NA
TOTAL*	297	115	39%

SnapStats®	February	March	Variance
Inventory	251	297	18%
Solds	103	115	12%
Sale Price	\$480,000	\$529,900	10%
Sale Price SQFT	\$446	\$469	5%
Sale to List Price Ratio	97%	100%	3%
Days on Market	13	11	-15%

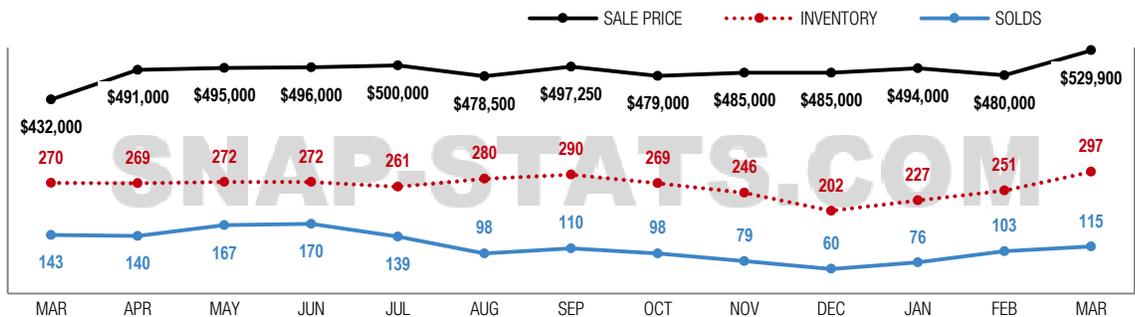
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band** \$400,000 to \$500,000 with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Abbotsford West and up to 1 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East, Poplar and minimum 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	5	1	20%
700,001 – 800,000	8	5	63%
800,001 – 900,000	12	12	100%
900,001 – 1,000,000	22	11	50%
1,000,001 – 1,250,000	54	10	19%
1,250,001 – 1,500,000	27	3	11%
1,500,001 – 1,750,000	9	0	NA
1,750,001 – 2,000,000	10	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	157	42	27%

2 Bedrooms & Less	15	4	27%
3 to 4 Bedrooms	80	26	33%
5 to 6 Bedrooms	45	9	20%
7 Bedrooms & More	17	3	18%
TOTAL*	157	42	27%

SnapStats®	February	March	Variance
Inventory	150	157	5%
Solds	42	42	0%
Sale Price	\$1,043,500	\$929,000	-11%
Sale Price SQFT	\$398	\$422	6%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	18	14	-22%

Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	3	0	NA
Durieu	2	1	50%
Hatzic	18	5	28%
Hemlock	6	0	NA
Lake Errock	6	1	17%
Mission	114	34	30%
Mission West	5	0	NA
Stave Falls	1	1	100%
Steelhead	2	0	NA
TOTAL*	157	42	27%

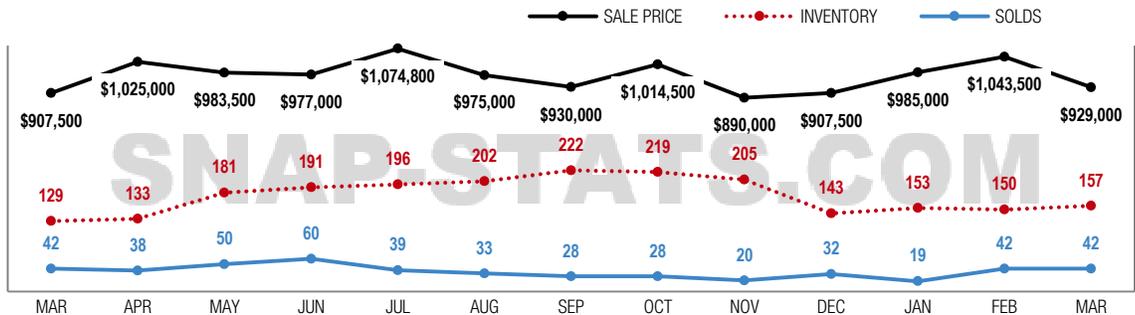
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Hatzic and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 to 4 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	12	3	25%
400,001 – 500,000	12	3	25%
500,001 – 600,000	13	3	23%
600,001 – 700,000	11	3	27%
700,001 – 800,000	10	7	70%
800,001 – 900,000	1	1	100%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	59	20	34%

0 to 1 Bedroom	9	4	44%
2 Bedrooms	31	5	16%
3 Bedrooms	16	9	56%
4 Bedrooms & Greater	3	2	67%
TOTAL*	59	20	34%

SnapStats®	February	March	Variance
Inventory	71	59	-17%
Solds	25	20	-20%
Sale Price	\$522,400	\$670,000	28%
Sale Price SQFT	\$655	\$550	-16%
Sale to List Price Ratio	98%	98%	0%
Days on Market	39	23	-41%

*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Community CONDOS & TOWNHOMES

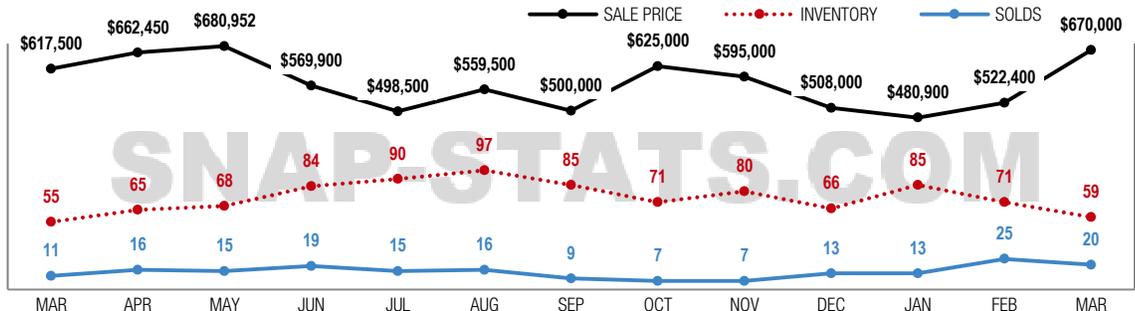
SnapStats®	Inventory	Sales	Sales Ratio
Dewdney Deroche	0	0	NA
Durieu	0	0	NA
Hatzic	0	0	NA
Hemlock	10	0	NA
Lake Errock	0	0	NA
Mission	44	19	43%
Mission West	5	1	20%
Stave Falls	0	0	NA
Steelhead	0	0	NA
TOTAL*	59	20	34%

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers Market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 70% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000 and 2 bedroom properties
- Sellers Best Bet** Selling homes in Mission and 3 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



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